

# We see risk differently

## Deal One

### Client's growth projection and blend of assets secures the deal

A client approached us following the purchase of a plot of land, with plans to convert it into a holiday park. Although the business was new, it had a very strong growth projection and a blend of assets to use as security, including a care home and buy to let property.

We see deals differently, so we were able to take a wider view, step in, and provide 100% of the purchase price as a gap fund. Following this, the client plans to be in a position to exit once the business has built up two years of trading.

## Deal Two

### Client returns for speed and reliable lending

A returning client came to us looking to purchase investment properties both in the UK and abroad, following a previous positive deal experience with Reward. Having approached a high street lender who changed the parameters of the deal midway through the process, speed was vital.

Due to past experience and clear goals set out by the client, we were able to turn the deal around in just two weeks from start to finish, enabling the client to move forward with the purchase of the properties.