

We see risk differently

Deal One

Backing industry experience and potential

A newly established business in the solar and EV installation sector was ready to seize upcoming opportunities but faced challenges with cashflow.

The overdraft facility with a high street lender was unexpectedly pulled due to legacy bad debt, leaving the business without the working capital needed for upcoming jobs.

Despite being just 12 months into trading, the directors brought strong industry experience and track record. That's where Reward stepped in - we took a different view, assessing not just the numbers but also the potential. By backing the business's forecast and leadership team, we provided fast, flexible funding tailored to their needs. In supporting the business, we also helped accelerate the transition to net zero.

Deal Two

Turning risk into opportunity for ambitious growth

Referred to Reward by a trusted introducer, a property investor was seeking fast, flexible funding to expand his portfolio and carry out improvements on existing assets. Known for spotting opportunities, the client needed a lender who could move quickly and think creatively.

The office block used as security came with regulatory hurdles, but we took a different view. Working closely with solicitors, we structured a deal that protected all parties while enabling progress. Where others saw red tape, we saw a solid asset with manageable risk. Reward's unique perspective not only supported the deal but also unlocked the potential for ambitious growth.