

We see risk differently

Deal One

Seeing value where others see risk

Reward was approached to provide funding for the completion of a property purchase within an incredibly tight timeframe. As the building in question was very old it required more work than anticipated, resulting in the initial lender stepping away from the deal.

We were able to take a charge against a semi-commercial property, alongside a charge against an existing portfolio of properties. Our ability to see risk differently meant we recognised value in the property that others might not consider.

Deal Two

Looking beyond the numbers

We recently provided funding to support a new interior design business. The client had previously run a long-term successful business that was impacted by COVID-19, leading to it closing down.

We took a wider view of the business opportunity and deal, recognising that the client was a very successful business owner in the bigger picture, and the external factors which led to the closure of the first business were out of their control. By looking beyond the numbers and utilising Reward's unique speed and flexibility, we were able to secure the deal in a matter of days, giving the client confidence to move forward.