

We see risk differently

Deal One

Funding value in overlooked sectors

A complex funding requirement within the education sector required a lender willing to look past broader market sentiments. With many mainstream lenders reducing exposure to the sector altogether, the opportunity centred on a pragmatic, case-by-case approach. The transaction demonstrated the value of assessing opportunities on individual merits rather than making decisions purely on sector perception. A great example of creating opportunities where others saw risk.

Deal Two

48-hour Asset Finance deal delivery

A fast-growing direct-to-consumer meal preparation brand required funding as part of wider growth plans to scale operations and meet rising demand. The specialist equipment central to the business model sat outside the typical lending criteria for many asset funders due to depreciation concerns and limited resale markets. We spent time understanding the business model, brand strength and trajectory, structuring funding as part of a wider solution to support the business on its path to self-sufficiency.

Deal Three

Supporting diversification in changing markets

An experienced property investor required a flexible facility to support diversification from residential into commercial property. With regulatory changes continuing to shape the market, the client was looking to evolve a long-established portfolio and build a legacy for the next generation. We structured a facility that allows capital to be deployed quickly as opportunities arise, providing a structure aligned to changing market conditions.